

## **Dave Sanders**

Department of Economics  
St. Louis University  
Richard A. Chaifetz School of Business  
Davis-Shaughnessy Hall, Rm 360  
3674 Lindell Blvd  
St. Louis, MO 63108  
Tel: (314) 977-9869

1129 Majestic Drive  
Fenton, MO 63026  
Tel: (636) 399-2974  
email: [dave.sanders@slu.edu](mailto:dave.sanders@slu.edu)

program overhaul during Covid-19 pandemic. Prior, served as a Theme Coordinator in developing a MBA course.

Serve as faculty sponsor to the Economics Club, Omicron Delta Epsilon, and Delta Sigma Pi as well as faculty mentor to the Ethical Leaders in Business Learning Community (ELIB). Created (and faculty sponsor) of St. Louis University Coins 4A Cause.

Representative. Additionally, I engage in acts of service to the University and St. Louis community.

Courses taught: Economics 1900 Introduction to Economics (and Honors)  
Economics 3120 Intermediate Macroeconomics (and Honors)  
Economics 3140 Intermediate Microeconomics

include researching and archiving in database the lives, background, and education of modern innovators and the connection between technology and entrepreneurship of each innovator.

*Head Graduate Teaching Assistant.* June 2004 – June 2006.

## Presentations

- Faculty Panel Presenter Alpha Phi Omega- Delta Delta Chapter St. Louis University. December 1<sup>st</sup> 2018.
- Presentation to Ethical Leaders in Business Students. November 26<sup>th</sup> 2018.
- Institute for Humane Studies George Mason University. Presentation at University of Missouri - St. Louis. November 10<sup>th</sup> 2016.
- Panel Presenter. January 2013.

## Additional Experience

**Testing Algorithms LLC.** 378 Lauren Landing, Ballwin, MO. 63021.

*Consultant (compensated).* Steel Price Forecasting. October 2020 current. Conducting research and preparing presentation to assist project lead in building a model to forecast steel price. Researched and analyzed 28 variables over a 10-year period to model demand, supply, macroeconomic factors and industry dynamics to be used in forecast model.

**SportsImpacts** St. Louis, MO 63108 and Los Angeles, CA 90025.

*Consultant (Non-compensated).* NCAA Labor Dispute Case May 2017 - May 2018.

Conducted research, prepared reports and prepped data for lead investigator to utilize in testimony as a witness for the NCAA in a labor dispute/termination case.

*Consultant (Non-Compensated).* Economic Impact Study, Elizabethtown, KY. February 2017 - December 2017. Analyzed 15 years of County Business Pattern data on business establishments, employment, wages, and population and comparing growth rate trends and different levels of analysis. Additionally, to better understand the per capita trends, I analyzed the population of the 9 bordering counties. Overall, I compiled over 3500 data observations on 13 NAICS codes to model 53 graphical relationships and write a white paper interpreting the data for inclusion in the completed impact study. The study is currently (Jan 2018) being submitted to city government in Elizabethtown and may present further opportunity for analysis if deemed necessary.

*Consultant (compensated)* Working with St. Louis Sports Commission March 2015.

Organize SLU students to obtain data for an Economic Impact Study of NCAA Division 1 and 2 Wrestling Championships held in St. Louis. Develop fan survey, collected data, emails for follow up survey.

**Magpies Inc., R&D Land.** 903 South Main Street, St. Charles, MO 63301.

*Account Manager/ Restaurant Manager/ Bookkeeper.* October 1996 January 2011 / May 2012 Feb 2017

Responsibilities included: the management of the restaurant accounts in Quicken and QuickBooks. Calculating and writing payroll checks, paying bills, accounts receivable, accounts payable, handling cash and credit card accounts, asset-liability and bank balancing. Tracking and maintaining restaurant inventory, invoice-billing clients, web design, scheduling and management of kitchen, staff, and daily operations of restaurant.

Consult with CEO on advertising, and promotional decisions as well as long term financial planning and expansion. Development and maintaining of online websites.

**Easterseals Midwest** 13545 Barrett Parkway Drive #300, Ballwin, MO 63021.  
*2018 Par-Tee Dinner Auction and Golf Tournament.* April 2018 - July 2018. Appointed Event Committee Member. Appointed to the Executive Planning Committee in preparation of annual golf tournament. Will coordinate the events auction and packing room finding and managing volunteers for the dinner auction. Will serve as VIP Concierge during event.

*Walk, Run, and Roll Co-Chair Marketing and Outreach Committee.* November 2015 June 2016. Develop a list of target business for collateral distribution and lead the volunteer effort to distribute. Work in conjunction with ESMW marketing team to develop opportunities with local media outlets to promote the event. Corporate engagement.

**Stanton Elementary PTO-VP Fundraising/Past President** (June 2021 - Current)  
**President** (June 2019 - May 2021) **Treasurer** (May 2018 -May 2019 1430 Flora Del Dr, Fenton, MO 63026.

Elected president of PTO for Stanton Elementary in the Rockwood School District. Responsibilities include attending staff meetings as required by school principle, weekly email to staff/parents, organize/plan all PTO meetings, manage staff grants and staff allowance, oversee all PTO events and operations, develop short and long run PTO goals, facilitate staff support. Coordinate PTO calendar with all other community groups. Revised PTO bylaws and roles as needed. Prior as Treasurer, managed finances, plan and fund events, prepared tax-exempt documentation, provided monthly budget reports, develop short and long run funding goals, build community and school district relations,



- 2016 St. Louis University Faculty Excellence Award
- National Professor of the Year.
- St. Louis University Athletic Department Straight-A Lunch Student Selected Guest Faculty. 2015, 2016, 2018, 2019 (multiple selection)
- "Of-the-Month" Campus Honorable Mention Winner. National Association of College and University Residence Halls--National Residence Hall Honorary (NRHH). For outstanding contributions to the SLU community. August 2014.
- 2011-2012 Department Nomination Adjunct Professor of the Year. Business/Economics Department, St. Louis Community College Meramec.
- 2012 Phi Theta Kappa Glaux Award. St. Louis Community College Meramec. Presented for dedication in shaping the minds of the future and mentorship of students in Phi Theta Kappa.
- University of Missouri -12.

life.

- Department nomination for Masters Student Marshall.
- 

### Media

- MBAGradSchools.com. August 13, 2021. Retrievable at <https://mbagradschools.com/an-mba-with-a-greater-focus-on-data-analytics/>

### Publications in Review St. Louis (ReviewSTL.com)

- 
- <sup>th</sup>, 2015
- <sup>st</sup>, 2015.
- <sup>th</sup>, 2014.
- <sup>nd</sup>, 2014.
- 
- March 27<sup>th</sup>, 2014.
- Super Bowl XLVIII: What to Wat <sup>nd</sup>, 2014.
- <sup>st</sup>, 2014.
- <sup>nd</sup>, 2014.
- <sup>th</sup>, 2013.
- <sup>th</sup>, 2013.
- <sup>th</sup> 2013.
- <sup>th</sup>,
- 2013.
- uly 30<sup>th</sup>, 2013
- July 16<sup>th</sup>, 2013.
- June 20<sup>th</sup>, 2013.
-

## Developed Projects

### Sports Economics

- *The Nature of Competitive Balance in Professional Sports.*
- *The Benefit of the Designated Hitter in Baseball*
- *Competitive Balance and League Revenues*
- *Cost-Benefit Analysis of a New Busch Stadium*
- *The Economic Impact of Sports Facilities on Urban Areas.*
- *Take Me Out to the Ballgame.*
- *Fourth and Goal: Winning the Billion-Dollar Game.*

### Telecommunications/Cable Industry

- *A Pooled Model of Long Distance Minutes Usage*
- *Cable Subscription Rates in the UK*
- *An Analysis of Long Distance Minutes Usage in Texas*
- *An Analysis of Call Message and Minute Usage*

## Community Service

- Volunteer Youth Sports Coach
  - Football, 2021 current, Baseball 2017-Current, Flag Football 2018-Current, Basketball 2019-2020
- Easterseals Midwest:
  - 2019 Holiday Event, Dinner, and Auction. Auction Captain Assisted in placing students in this two night event and coordinating the efforts of the student workers at the silent auction, packing room, and loading. Worked with the students in their various tasks both nights of the event. An additional 4 students took part in this service opportunity.
  - 2019 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Auction Technology Captain.
  - 2018 Holiday Event, Dinner, and Auction. Volunteer Coordinator. Assisted in placing students in this two-night event and coordinating the efforts of the student workers at registration, auction tables, guess assistance, packing room, and loading. Worked with the students in their various tasks both nights of the event. An additional 6 students took part in this service opportunity.
  - 2018 Make a Difference Day Service Project. Arranged a MADD service project for students who did not have another group to participate with. Students and I worked with Easterseals hand writing holiday, thank you, and donation cards. Approximately 60 students took part in this service project and over 6000 cards were written, stuffed, stamped, and addressed.
  - 2018 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Planning Committee Member.
  - 2018 summer office/clerical support (approximately 10 hours)



- 2018 Showers of Service Project. Arranged a SOS service project for students preparing letters of donation request for upcoming Easterseals Midwest events. Approximately 75 students participated in this event.
- 2017 Holiday Event, Dinner, and Auction. Volunteer Coordinator. Assisted in placing students in this two-night event and coordinating the efforts of the student workers at registration, auction tables, guess assistance, packing room, and loading. Worked with the students in their various tasks both nights of the event. An additional 11 students took part in this service opportunity. In addition, me and my son fund-raised to hire Team Fredbird to attend the event and entertain the kids.
- 2017 Make a Difference Day Service Project. Arranged a MADD service project for students who did not have another group to participate with. Students and I worked with Easterseals hand writing holiday, thank you, and donation cards. 85 students took part in this service project and over 8000 cards were written, stuffed, stamped, and addressed.
- 2017 Par-Tee Dinner Auction and Golf Tournament. Event Concierge and Planning Team member.
- 2017 Spring Service Organized over 80 students to paint Easterseals facilities at multiple locations across the St. Louis region. This project saved Easterseals over \$25,000 which was shifted to allow for the hiring of two part-time care givers for developmentally disabled individuals.
- 2017 summer office/clerical support (approximately 20 hours total)
- 2016 Holiday Event, Dinner, and Auction. November 2016. Volunteer Coordinator. Assisted in placing students in this two-night event and coordinating the efforts of the student workers at registration, auction tables, guess assistance, packing room, and loading. Worked with the students in their various tasks both nights of the event. An additional 9 students took part in this service opportunity.
- 2016 Make a Difference Day Service Project. October 2016. Arranged a MADD service project for students. Students and I worked with Easter Seals hand writing holiday, thank you, and donation cards. 85 students took part in this service project and over 8000 cards were written, stuffed, stamped, and addressed.
- Walk, Run, & Roll. Marketing and Outreach Co-Chair. November 2015 June 2016. Developed this opportunity for students to engage in service while at the same time interacting with local business for advertising distribution. Coordinated volunteers, managed transportation, and went with students out into the community. Approximately 75 students took part in this service project completing approximately 500 hours of combined service, visiting just under 300 businesses and working 3 Cardinals games. Following the spring semester at the actual event, I served as an assistant volunteer coordinator. An additional 5 SLU students added service hours at this event as well.
- Easter Seals Midwest Annual Charity Golf Outing and Par-Tee. July 2016. Event Concierge.
- Easter Seals Midwest. April 2015-May 2015. Volunteer Organizer of St. Louis University students (approximately 30 students) and event worker.
- Places For People
  - As part of Fall 2017 Service Project, collected food to be provided at the Places for People shelter and started a bottled water collection drive to be used



- Hope Lutheran Early Childcare Center. Volunteer Organizer of St. Louis University students to set up a reading room for children. December 2015, April 2016.
- St. Louis Jewish Community Center. Volunteer Organizer of St. Louis University students and sustainable food project worker. October (Make a Difference Day) 2015.
- Go St. Louis. Volunteer Organizer of St. Louis University students and event worker. April 2015
- Interfaith Partnership/Lydia House. Volunteer Organizer of St. Louis University

University of Missouri-St. Louis  
Department of Economics  
Professor/Advisor  
St. Louis, MO 63121  
(314) 516-5562  
email: [sorensen@umsl.edu](mailto:sorensen@umsl.edu)

- Dr. Anne Winkler  
University of Missouri St. Louis  
Department of Economics  
Department of Public Policy  
Professor  
St. Louis, MO 63121  
(314) 516-5563  
email: [awinkler@umsl.edu](mailto:awinkler@umsl.edu)

- Pam McElligott  
St. Louis Community College  
Meramec  
Department of Business Economics  
Professor  
St. Louis, MO 63122  
(314)984-7290  
email: [PMcElligott@stlcc.edu](mailto:PMcElligott@stlcc.edu)

- Rhonda Crane

R & D Land Inc.  
Owner/CEO  
St. Charles, MO 63301  
(636) 947-3883  
(314) 803-7452  
email: [rhondawitch@aol.com](mailto:rhondawitch@aol.com)

Additional references upon request.